

Supplementary Information of 2010 3Q

1. Financial Highlights

(1) 3rd Quarter (9 months)

(Yen in billions)

		Unit	2006			2007			2008			2009			2010		
			Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY
Consolidated Results																	
Statements of Income	Net Sales		2,163.0	100	113	2,466.7	100	114	2,499.7	100	101	1,873.9	100	75	2,091.2	100	112
	Operating Income		123.7	5.7	81	162.8	6.6	132	119.1	4.8	73	12.0	0.6	10	113.4	5.4	938
	Ordinary Income		102.7	4.7	71	141.1	5.7	137	89.0	3.6	63	(9.2)	(0.5)	-	100.8	4.8	-
	Extra Loss (Gain)		12.0	0.6	-	3.4	0.1	-	-	-	-	-	-	-	-	-	-
	Net Income		50.0	2.3	31	82.3	3.3	164	49.4	2.0	60	(27.4)	(1.5)	-	66.7	3.2	-

Segment Information																	
Business Segment (*1)	Tires	Sales	2006			2007			2008			2009			2010		
			Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY
Geographic Segment (*1)	Japan	Sales	880.0		108	974.2		111	985.1		101	691.4		70	815.2		118
		OP	71.2		86	90.9		128	53.9		59	(28.2)		-	33.0		-
		OP Margin %	8.1		-	9.3		-	5.5		-	(4.1)		-	4.1		-
	Americas	Sales	989.3		118	1,124.4		114	1,104.6		98	844.9		76	921.9		109
		OP	28.3		69	35.8		126	24.4		68	22.8		93	38.4		169
		OP Margin %	2.9		-	3.2		-	2.2		-	2.7		-	4.2		-
Europe	Sales	304.5		113	381.8		125	387.9		102	264.6		68	282.4		107	
	OP	11.3		79	13.4		118	3.2		25	(13.6)		-	4.8		-	
	OP Margin %	3.7		-	3.5		-	0.8		-	(5.2)		-	1.7		-	
Other	Sales	324.4		91	405.3		125	471.8		116	370.6		79	449.8		121	
	OP	16.3		100	29.3		179	32.2		110	21.9		68	35.1		161	
	OP Margin %	5.0		-	7.2		-	6.8		-	5.9		-	7.8		-	
Market	Sales	Domestic															
		Overseas										410.5		22	456.9		22
											1,463.4		78	1,634.3		78	

Exchange Rate		US \$	Yen/\$	116	107	119	103	106	89	95	90	89	94		
		Euro	Yen/€	144	106	161	112	161	100	130	81	117	90		
Tire Production (tonnage of rubber)	Domestic	10,000t													
	Overseas	Americas	10,000t												
		Europe	10,000t												
		Other	10,000t												
		Overseas Total	10,000t												
	Total	10,000t													
	Overseas Prod. Ratio	%													

Non-Consolidated Results																
Statements of Income		2006			2007			2008			2009			2010		
		Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY
Net sales	Business															
	Tires															
	Diversified															
	Operating Income	63.5	9.5	87	86.3	11.5	136	50.0	6.5	58	(16.9)	(3.3)	-	40.0	6.3	-
	Ordinary Income	71.1	10.7	85	96.5	12.8	136	58.5	7.7	61	(10.9)	(2.1)	-	53.0	8.3	-
Extra Loss (Gain)	(3.4)	(0.5)	-	3.4	0.5	-	-	-	-	-	-	-	-	-	-	
Net Income	51.3	7.7	51	61.9	8.2	121	43.1	5.6	70	(2.4)	(0.5)	-	38.6	6.0	-	

(*1) Segment Information (Business, Geographic): including transactions caused by businesses among segments

(2) Full Year

(Yen in billions)

(*2)released on August 6,2010

	Unit	2006			2007			2008			2009			2010		
		Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Fcst.(*2)	%	vs.PY
Consolidated Results																
Statements of	Net Sales	2,991.2	100	111	3,390.2	100	113	3,234.4	100	95	2,597.0	100	80	2,900.0	100	112
Income	Operating Income	190.8	6.4	89	249.9	7.4	131	131.5	4.1	53	75.7	2.9	58	157.0	5.4	207
	Ordinary Income	159.5	5.3	81	219.0	6.5	137	74.4	2.3	34	54.4	2.1	73	135.0	4.7	248
	Extra Loss (Gain)	19.4	0.6		3.3	0.1		20.9	0.6		19.0	0.7		-		
	Net Income	85.1	2.8	47	131.6	3.9	155	10.4	0.3	8	1.0	0.0	10	91.0	3.1	+

Segment Information																	
Business Segment (*1)	Tires	Net Sales	2,396.9		111	2,755.9		115	2,629.1		95	2,152.9		82	2,420.0		112
		OP	139.0		83	195.0		140	92.7		48	75.2		81	141.0		187
		OP Margin %	5.8			7.1			3.5			3.5			5.8		
	Diversified Products	Net Sales	626.8		111	656.3		105	625.5		95	454.1		73	490.0		108
		OP	51.7		113	54.7		106	38.7		71	0.4		1	16.0		+
		OP Margin %	8.3			8.3			6.2			0.1			3.3		
Geographic Segment (*1)	Japan	Net Sales	1,255.6		108	1,371.7		109	1,321.9		96	1,011.9		77	1,160.0		115
		OP	117.5		85	147.5		125	68.9		47	14.3		21	62.0		431
		OP Margin %	9.4			10.8			5.2			1.4			5.3		
	Americas	Net Sales	1,333.5		115	1,510.7		113	1,417.2		94	1,132.8		80	1,250.0		110
		OP	42.0		108	51.5		123	21.6		42	34.4		159	41.0		119
		OP Margin %	3.2			3.4			1.5			3.0			3.3		
	Europe	Net Sales	418.4		114	516.0		123	474.8		92	362.5		76	370.0		102
		OP	14.8		76	17.2		116	(4.8)		-	(11.9)		-	3.0		-
		OP Margin %	3.6			3.3			(1.0)			(3.3)			0.8		
	Other	Net Sales	441.2		89	548.6		124	599.3		109	511.5		85	620.0		121
		OP	20.2		96	37.6		186	35.4		94	32.9		93	52.0		158
		OP Margin %	4.6			6.9			5.9			6.4			8.4		
Market	Net Sales	Domestic	777.3	26	104	801.2	24	103	786.1	24	98	614.8	24	78			
		Overseas	2,213.8	74	114	2,589.0	76	117	2,448.3	76	95	1,982.1	76	81			

Balance Sheet	Total Assets		3,053.4			3,359.2			2,768.4			2,808.4					
	ROA	%	3.0			4.1			0.3			0.0					
	Net Assets		1,221.8			1,410.2			1,019.9			1,120.7					
	ROE	%	7.4			10.3			0.9			0.1					
	Interest-Bearing Debt		704.8		122	826.9		117	775.9		94	786.3		101	750.0		95
Exchange Rate	US \$	Yen/\$	116		105	118		102	104		88	94		90		91	
	Euro	Yen/€	146		107	162		111	153		94	130		85		115	
Investment	Capital Expenditure	Tires	230.8		129	240.8		104	247.9		103	156.8		63	190.0		121
		Diversified	30.5		121	31.5		103	27.3		87	21.3		78	25.0		117
	Total	261.3		128	272.3		104	275.3		101	178.2		65	215.0		121	
Costs & Expenses	Depreciation		142.6	4.8	115	169.3	5.0	119	182.3	5.6	108	175.7	6.8	96	174.0	6.0	99
	R&D Expenses		86.6	2.9	109	86.7	2.6	100	93.2	2.9	107	85.7	3.3	92	86.0	3.0	100
	Interest Expense		15.3	0.5	167	22.5	0.7	147	23.0	0.7	102	19.9	0.8	86			
No. of Employee			126,326		102	133,752		106	137,981		103	137,135		99			
Tire Production (tonnage of rubber)	Domestic		10,000t	64		65			64			44			54		
	Overseas	Americas	10,000t	62		59			58			45			54		
		Europe	10,000t	20		22			21			17			23		
		Other	10,000t	39		42			44			37			46		
	Overseas Total		10,000t	122		122			122			99			123		
	Total		10,000t	186		187			186			143			177		
	Overseas Prod. Ratio		%	65		65			66			69			70		

Non-Consolidated Results																	
Statements of	Net Sales		945.8	100	111	1,052.2	100	111	1,012.0	100	96	749.2	100	74			
Income	Business	Tires	720.8	76	112	815.2	77	113	783.7	77	96	593.3	79	76			
		Diversified	225.0	24	107	236.9	23	105	228.2	23	96	155.8	21	68			
	Operating Income		95.2	10.1	82	126.1	12.0	132	53.8	5.3	43	12.0	1.6	22			
	Ordinary Income		99.5	10.5	80	135.9	12.9	137	57.8	5.7	43	22.8	3.1	40			
	Extra Loss (Gain)		5.1	0.5		3.3	0.3		6.5	0.6		9.9	1.3				
	Net Income		61.5	6.5	53	87.3	8.3	142	36.7	3.6	42	15.4	2.1	42			
Investment	Capital Expenditure		73.5		108	83.6		114	92.5		111	73.3		79			
Costs & Expenses	Depreciation		52.3	5.5	111	60.8	5.8	116	67.9	6.7	112	70.0	9.4	103			

(*1)Segment Information (Business, Geographic): Including transactions caused by businesses among segments

2. Analysis of Net Sales and Operating Income (Yen in billions)

Consolidated Results		2010	
		vs. PY	
		3Q (9 months)	
Net Sales	Forex	(86.0)	
	Price, Mix, Volume etc.	+303.2	
	Total	+217.2	
Operating Income	Forex	(17.0)	
	Raw Materials	(88.0)	
	Depreciation	+2.0	
	SGA	(23.0)	
	Strategic Products	+22.0	
	Price, Mix, Volume etc.	+205.3	
	Total	+101.3	

3. Additional Information

(1) Year-on-Year Sales Growth (Unit base, %)

			2009	2010	
			FY	1H	3Q(3 months)
N.America	PSR/LTR	REP	97	113	99
		OE	70	162	110
		Total	91	121	101
	TBR	REP	85	122	103
		OE	62	136	129
		Total	80	124	108
Europe	PSR/CVR	REP	101	116	118
		OE	79	120	98
		Total	93	117	111
	TBR	REP	90	126	118
		OE	35	143	213
		Total	72	130	130

(2) Year-on-Year Sales Growth of Strategic Products (Unit base, %)

		2009	2010	
		FY	1H	3Q(3 months)
Passenger Car Radial Tires (Replacement)	RFT	130	140	135
	UHP	105	130	120
	Winter	105	115	120
Specialty Tires	Ultralarge ORR	110	115	120
	Large ORR	85	105	160
	APR	90	140	95
	MCR	70	125	135

*Based on rubber weight for Ultralarge and Large ORR