

Supplementary Information of FY2009

1. Financial Highlights (1) 1st Half

(Yen in billions)

		Unit	2006			2007			2008			2009			2010		
			Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Fcst.	%	vs.PY
Consolidated Results																	
Statements of	Net Sales		1,424.8	100	113	1,615.6	100	113	1,641.1	100	102	1,205.3	100	73	1,320.0	100	110
Income	Operating Income		84.1	5.9	91	102.0	6.3	121	83.6	5.1	82	(19.9)	(1.7)	-	31.0	2.3	-
	Ordinary Income		70.8	5.0	80	91.3	5.7	129	68.6	4.2	75	(33.8)	(2.8)	-	16.0	1.2	-
	Extra Loss (Gain)		10.6	0.8		-			-			-		-			
	Net Income		32.8	2.3	32	52.9	3.3	161	37.2	2.3	70	(38.3)	(3.2)	-	11.0	0.8	-

Segment Information																	
Business Segment (*)	Tires	Net Sales	1,130.7		113	1,304.7		115	1,327.6		102	990.4		75	1,090.0		110
		OP	57.9		84	75.0		130	60.9		81	(15.2)		-	27.0		-
		OP Margin %	5.1			5.8			4.6			(1.5)			2.5		
	Diversified Products	Net Sales	308.2		113	322.1		105	321.8		100	219.7		68	230.0		105
		OP	26.1		112	26.8		103	22.7		85	(4.7)		-	4.0		-
	OP Margin %	8.5			8.3			7.1			(2.1)			1.7			
Geographic Segment (*)	Japan	Net Sales	593.7		109	658.5		111	656.2		100	449.3		68	530.0		118
		OP	53.3		92	68.1		128	39.9		59	(31.0)		-	3.0		-
		OP Margin %	9.0			10.3			6.1			(6.9)			0.6		
	Americas	Net Sales	644.3		120	725.2		113	713.6		98	539.6		76	570.0		106
		OP	20.1		104	18.8		94	19.1		102	5.2		28	9.0		170
		OP Margin %	3.1			2.6			2.7			1.0			1.6		
	Europe	Net Sales	199.2		112	251.9		126	261.6		104	168.9		65	180.0		107
		OP	6.5		75	7.9		121	2.1		27	(12.5)		-	1.0		-
		OP Margin %	3.3			3.1			0.8			(7.5)			0.6		
	Other	Net Sales	210.0		94	262.0		125	303.5		116	234.1		77	270.0		115
		OP	9.5		89	17.2		181	20.3		118	8.6		43	16.0		185
		OP Margin %	4.6			6.6			6.7			3.7			5.9		
Market	Net Sales	Domestic	360.1	25	104	371.3	23	103	379.8	23	102	273.5	23	72			
		Overseas	1,064.6	75	117	1,244.3	77	117	1,261.2	77	101	931.7	77	74			

Exchange Rate	US \$	Yen/\$	116	109	120	103	106	88	96	91	90	94				
	Euro	Yen/€	142	104	160	113	162	101	128	79	125	98				
Investment	Capital Expenditure		110.8		132	114.5		103	123.1		108	81.8		66		
Costs & Expenses	Depreciation		68.4	4.8	116	77.6	4.8	113	86.4	5.3	111	83.5	6.9	97		
	R&D Expenses		42.3	3.0	110	41.7	2.6	99	47.0	2.9	113	42.8	3.6	91		
	Interest Expense		6.6	0.5	186	9.3	0.6	142	10.3	0.6	111	10.2	0.9	99		
Liabilities	Interest-Bearing Debt		655.2		120	870.9		133	835.0		96	839.5		101		
Tire Production (tonnage of rubber)	Domestic	10,000t							32			19			25	
	Overseas	Americas	10,000t						31			22			27	
		Europe	10,000t						12			7			12	
		Other	10,000t						23			16			22	
	Overseas Total	10,000t						65			45			61		
	Total	10,000t						97			63			85		
	Overseas Prod. Ratio	%						67			71			71		

Non-Consolidated Results																
Statements of	Net Sales		445.4	100	111	504.2	100	113	505.5	100	100	324.3	100	64		
Income	Business	Tires	336.7	76	112	392.0	78	116	387.3	77	99	252.4	78	65		
		Diversified	108.6	24	109	112.2	22	103	118.1	23	105	71.8	22	61		
	Operating Income		46.4	10.4	94	63.2	12.5	136	36.1	7.2	57	(25.2)	(7.8)	-		
	Ordinary Income		53.3	12.0	88	74.2	14.7	139	48.1	9.5	65	(21.4)	(6.6)	-		
	Extra Loss (Gain)		(3.1)	(0.7)		-			-			-		-		
	Net Income		39.2	8.8	47	48.7	9.7	124	35.9	7.1	74	(10.1)	(3.1)	-		
Investment	Capital Expenditure		32.8		109	32.9		100	40.8		124	34.2		84		
Costs & Expenses	Depreciation		25.5	5.7	110	26.7	5.3	105	30.1	6.0	113	31.7	9.8	105		

(*)Segment Information (Business, Geographic): including transactions caused by businesses among segments

(2) Full Year

(Yen in billions)

	Unit	2006			2007			2008			2009			2010		
		Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Fcst.	%	vs.PY
Consolidated Results																
Statements of	Net Sales	2,991.2	100	111	3,390.2	100	113	3,234.4	100	95	2,597.0	100	80	2,830.0	100	109
Income	Operating Income	190.8	6.4	89	249.9	7.4	131	131.5	4.1	53	75.7	2.9	58	94.0	3.3	124
	Ordinary Income	159.5	5.3	81	219.0	6.5	137	74.4	2.3	34	54.4	2.1	73	67.0	2.4	123
	Extra Loss (Gain)	19.4	0.6		3.3	0.1		20.9	0.6		19.0	0.7		-		
	Net Income	85.1	2.8	47	131.6	3.9	155	10.4	0.3	8	1.0	0.0	10	45.0	1.6	+

Segment Information																	
Business Segment (*)	Tires	Net Sales	2,396.9		111	2,755.9		115	2,629.1		95	2,152.9		82	2,360.0		110
		OP	139.0		83	195.0		140	92.7		48	75.2		81	81.0		108
		OP Margin %	5.8			7.1			3.5			3.5			3.4		
	Diversified Products	Net Sales	626.8		111	656.3		105	625.5		95	454.1		73	480.0		106
		OP	51.7		113	54.7		106	38.7		71	0.4		1	13.0		+
		OP Margin %	8.3			8.3			6.2			0.1			2.7		
Geographic Segment (*)	Japan	Net Sales	1,255.6		108	1,371.7		109	1,321.9		96	1,011.9		77	1,150.0		114
		OP	117.5		85	147.5		125	68.9		47	14.3		21	33.0		229
		OP Margin %	9.4			10.8			5.2			1.4			2.9		
	Americas	Net Sales	1,333.5		115	1,510.7		113	1,417.2		94	1,132.8		80	1,190.0		105
		OP	42.0		108	51.5		123	21.6		42	34.4		159	28.0		81
		OP Margin %	3.2			3.4			1.5			3.0			2.4		
	Europe	Net Sales	418.4		114	516.0		123	474.8		92	362.5		76	390.0		108
		OP	14.8		76	17.2		116	(4.8)		-	(11.9)		-	2.0		-
		OP Margin %	3.6			3.3			(1.0)			(3.3)			0.5		
	Other	Net Sales	441.2		89	548.6		124	599.3		109	511.5		85	580.0		113
		OP	20.2		96	37.6		186	35.4		94	32.9		93	34.0		103
		OP Margin %	4.6			6.9			5.9			6.4			5.9		
Market	Net Sales	Domestic	777.3	26	104	801.2	24	103	786.1	24	98	614.8	24	78			
		Overseas	2,213.8	74	114	2,589.0	76	117	2,448.3	76	95	1,982.1	76	81			

Balance Sheet	Total Assets		3,053.4			3,359.2			2,768.4			2,808.4					
	ROA	%	3.0			4.1			0.3			0.0					
	Net Assets		1,221.8			1,410.2			1,019.9			1,120.7					
	ROE	%	7.4			10.3			0.9			0.1					
	Interest-Bearing Debt		704.8		122	826.9		117	775.9		94	786.3		101	770.0		98
Exchange Rate	US \$	Yen/\$	116		105	118		102	104		88	94		90		96	
	Euro	Yen/€	146		107	162		111	153		94	130		85		96	
Investment	Capital Expenditure	Tires	230.8		129	240.8		104	247.9		103	156.8		63	180.0		115
		Diversified	30.5		121	31.5		103	27.3		87	21.3		78	30.0		140
	Total	261.3		128	272.3		104	275.3		101	178.2		65	210.0		118	
Costs & Expenses	Depreciation		142.6	4.8	115	169.3	5.0	119	182.3	5.6	108	175.7	6.8	96	175.0	6.2	100
	R&D Expenses		86.6	2.9	109	86.7	2.6	100	93.2	2.9	107	85.7	3.3	92	87.0	3.1	101
	Interest Expense		15.3	0.5	167	22.5	0.7	147	23.0	0.7	102	19.9	0.8	86			
No. of Employee		126,326		102	133,752		106	137,981		103	137,135		99				
Tire Production (tonnage of rubber)	Domestic	10,000t	64			65			64			44			51		
		Overseas	62			59			58			45			54		
	Overseas Total	Americas	10,000t	20			22			21			17		23		
		Europe	10,000t	39			42			44			37		45		
		Other	10,000t	122			122			122			99		122		
	Total	10,000t	186			187			186			143			174		
Overseas Prod. Ratio	%	65			65			66			69			70			

Non-Consolidated Results																
Statements of	Net Sales		945.8	100	111	1,052.2	100	111	1,012.0	100	96	749.2	100	74		
Income	Business	Tires	720.8	76	112	815.2	77	113	783.7	77	96	593.3	79	76		
		Diversified	225.0	24	107	236.9	23	105	228.2	23	96	155.8	21	68		
	Operating Income		95.2	10.1	82	126.1	12.0	132	53.8	5.3	43	12.0	1.6	22		
	Ordinary Income		99.5	10.5	80	135.9	12.9	137	57.8	5.7	43	22.8	3.1	40		
	Extra Loss (Gain)		5.1	0.5		3.3	0.3		6.5	0.6		9.9	1.3			
	Net Income		61.5	6.5	53	87.3	8.3	142	36.7	3.6	42	15.4	2.1	42		
Investment	Capital Expenditure		73.5		108	83.6		114	92.5		111	73.3		79		
Costs & Expenses	Depreciation		52.3	5.5	111	60.8	5.8	116	67.9	6.7	112	70.0	9.4	103		

(*)Segment Information (Business, Geographic): Including transactions caused by businesses among segments

2. Analysis of Net Sales and Operating Income (Yen in billions)

Consolidated Results		2009 FY	2010 FY Fcst.
		vs. PY	vs. PY
Net Sales	Forex	(269.0)	(77.0)
	Price, Mix, Volume etc.	(368.4)	+309.9
	Total	(637.4)	+232.9
Operating Income	Forex	(44.0)	(14.0)
	Raw Materials	+121.0	(141.0)
	Depreciation	(6.0)	(2.0)
	SGA	+68.0	(33.0)
	Strategic Products	+4.0	+21.0
	Price, Mix, Volume etc.	(198.8)	+187.2
Total		(55.8)	+18.2

3. Japanese Tire Business Overview

(1) Demand Forecast in Japan (published by JATMA on Dec. 15, 2009)

	2009 FY Fcst.		2010 FY Fcst.	
	(1,000 units)	vs. PY(%)	(1,000 units)	vs. PY(%)
OE	38,086	69	43,291	114
REP	58,615	90	60,431	103
Other(*)	5,470	68	5,311	97
Total	102,171	80	109,032	107
EXP	58,711	79	63,010	107

(*) Tires for speciality vehicles, motorcycles etc.

(2) Sales Channels in Japan (no. of shops)

	End of 2007	End of 2008	End of 2009	End of 2010(Plan)
Tire Kan	477	488	496	497
COCKPIT	114	103	91	87
Mr. Tireman	665	667	657	654

(3) Tire Production (tonnage of rubber) and Capacity Utilization in Japan

	Tire Production (10,000 tons)		Capacity Utilization (%)	
	2009	2010 Fcst.	2009	2010 Fcst.
1st Half	19	25	57	76
2nd Half	25	26	78	81
Full Year	44	51	67	79

(4) Sales Composition (rubber weight base, %)

	2008 FY	2009 FY
OE	17	13
REP	21	24
EXP	62	63
Total	100	100

(5) Export Sales Composition by Region (value base, %)

	2008 FY	2009 FY	(Growth rate vs. PY)
The Americas	27	30	81
Europe	28	20	53
Asia, China	14	17	87
Middle East	11	12	82
Other	20	21	83
Total	100	100	74

4. Additional Information

(1) Year-on-Year Sales Growth (unit base, %)

			2008 FY	2009 FY	2010 FY Fcst.
N.America	PSR/LTR	REP	94	97	Less Than +10%
		OE	74	70	More Than +20%
		Total	89	91	Less Than +10%
	TBR	REP	93	85	Less Than +10%
		OE	81	62	Less Than +10%
		Total	90	80	Less Than +10%
Europe	PSR/CVR	REP	98	101	More Than +10%
		OE	85	79	More Than +10%
		Total	93	93	More Than +10%
	TBR	REP	90	90	Less Than +10%
		OE	110	35	Less Than +40%
		Total	96	72	More Than +10%

(2) Year-on-Year Sales Growth of Strategic Products (unit base, %)

		2008 FY	2009 FY	2010 FY Fcst.
Passenger Car Radial Tires (Replacement)	RFT	120	130	120
	UHP	110	105	115
	Winter	95	105	110
Specialty Tires	Ultralarge ORR	115	110	110
	Large ORR	115	85	115
	APR	145	90	120
	MCR	95	70	125

*Based on rubber weight for Ultralarge and Large ORR