

Supplementary Information of FY2025

1.Financial Highlights

(1) Quarter of the year

(Yen in billions)

| | | | | 2024 | | | | | | 2025 | | | | | | 2026 | |
|--|--|---------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------|---------|-------|--|
| | | | | FY | | | | | FY | | | | | FY | FY | | |
| | | | | 1Q | 2Q | 3Q | 4Q | | 1Q | 2Q | 3Q | 4Q | | vs.PY | Fcst | vs.PY | |
| Consolidated Results | | | | | | | | | | | | | | | | | |
| Statements of Income | Revenue | | | 1,064.1 | 1,112.7 | 1,092.6 | 1,160.7 | 4,430.1 | 1,058.1 | 1,058.3 | 1,118.5 | 1,194.5 | 4,429.5 | 100 | 4,500.0 | 102 | |
| | Adjusted Operating Profit | | | 120.2 | 109.0 | 124.0 | 130.1 | 483.3 | 111.4 | 123.2 | 133.7 | 125.3 | 493.7 | 102 | 515.0 | 104 | |
| | Adjusted OP Margin | | % | 11.3 | 9.8 | 11.4 | 11.2 | 10.9 | 10.5 | 11.6 | 12.0 | 10.5 | 11.1 | + 0.2 | 11.4 | + 0.3 | |
| | Profit Attributable to Owners of Parent | | | 86.6 | 112.5 | 53.6 | 32.3 | 285.0 | 75.9 | 39.6 | 88.0 | 123.7 | 327.3 | 115 | 340.0 | 104 | |
| | Profit from Continuing Operations | | | 86.6 | 112.5 | 53.3 | 32.6 | 285.0 | 75.7 | 39.5 | 87.9 | 114.0 | 317.1 | 111 | 340.0 | 107 | |
| | Profit from Discontinued Operations | | | (0.0) | (0.0) | 0.3 | (0.3) | (0.0) | 0.2 | 0.1 | 0.1 | 9.7 | 10.2 | - | - | - | |
| | ROIC | | % | | | | | 8.2 | | | | | 8.3 | + 0.2 | 9.1 | + 0.8 | |
| ROE | | % | | | | | 8.1 | | | | | 8.6 | + 0.5 | 9.5 | + 0.9 | | |
| Exchange Rate | US \$ | | Yen/\$ | 149 | 156 | 149 | 152 | 152 | 153 | 145 | 147 | 154 | 150 | | 150 | | |
| | Euro | | Yen/€ | 161 | 168 | 164 | 163 | 164 | 160 | 164 | 172 | 179 | 169 | | 176 | | |
| Analysis of Revenue and Adjusted Operating Profit vs. PY | | | | | | | | | | | | | | | | | |
| Revenue | Forex | | | + 104.0 | + 117.0 | + 30.0 | + 29.0 | + 280.0 | + 16.0 | (64.0) | + 4.0 | + 30.0 | (14.0) | | +48.0 | | |
| | Price, Mix, Volume etc. | | | (83.4) | (62.5) | (33.8) | + 16.0 | (163.7) | (22.0) | + 9.7 | + 21.8 | + 3.9 | + 13.4 | | +22.5 | | |
| | Total | | | + 20.6 | + 54.5 | (3.8) | + 45.0 | + 116.3 | (6.0) | (54.3) | + 25.8 | + 33.9 | (0.6) | | +70.5 | | |
| Adjusted Operating Profit(*1) | Forex | | | + 8.0 | + 19.0 | + 24.0 | + 8.0 | + 59.0 | + 5.0 | (1.0) | (14.0) | + 0.0 | (10.0) | | +20.0 | | |
| | Raw Materials | | | + 16.0 | (3.0) | (9.0) | (15.0) | (11.0) | (17.0) | (12.0) | (2.0) | + 5.0 | (26.0) | | +34.0 | | |
| | Price | | | (6.0) | (5.0) | + 3.0 | + 2.0 | (6.0) | + 5.0 | + 10.0 | + 19.0 | + 22.0 | + 56.0 | | +18.0 | | |
| | Mix | | | + 2.0 | + 5.0 | + 2.0 | + 9.0 | + 18.0 | + 2.0 | + 7.0 | + 2.0 | + 6.0 | + 17.0 | | +18.0 | | |
| | Volume | | | (23.0) | (13.0) | + 0.0 | (5.0) | (41.0) | (2.0) | (2.0) | + 4.0 | (14.0) | (14.0) | | +35.0 | | |
| | Conversion Costs | | | (3.0) | (10.0) | (3.0) | (5.0) | (21.0) | (4.0) | + 3.0 | + 1.0 | + 11.0 | + 11.0 | | (3.0) | | |
| | Operating Expenses | | | + 7.0 | + 2.0 | (3.0) | + 9.0 | + 15.0 | + 15.0 | + 15.0 | + 7.0 | (14.0) | + 23.0 | | (71.0) | | |
| | Others | | | + 2.4 | (7.5) | (14.0) | + 8.8 | (10.3) | (12.8) | (5.7) | (7.3) | (20.8) | (46.6) | | (29.7) | | |
| Total | | | + 3.4 | (12.5) | + 0.0 | + 11.8 | + 2.7 | (8.8) | + 14.3 | + 9.7 | (4.8) | + 10.4 | | +21.3 | | | |
| Segment Information | Japan | Revenue | | 288.8 | 297.9 | 291.1 | 348.2 | 1,226.1 | 299.9 | 303.9 | 308.4 | 353.8 | 1,265.9 | 103 | 1,275.0 | 101 | |
| | | Adjusted Operating Profit | | 53.4 | 40.7 | 41.5 | 51.7 | 187.3 | 42.5 | 40.0 | 49.3 | 66.3 | 198.1 | 106 | 200.0 | 101 | |
| | | Adjusted OP Margin | % | 18.5 | 13.7 | 14.3 | 14.8 | 15.3 | 14.2 | 13.2 | 16.0 | 18.8 | 15.7 | + 0.4 | 15.7 | + 0.0 | |
| | Asia, Pacific, India and China | Revenue | | 129.8 | 130.7 | 132.8 | 136.4 | 529.7 | 124.1 | 122.7 | 126.6 | 144.4 | 517.8 | 98 | 545.0 | 105 | |
| | | Adjusted Operating Profit | | 13.3 | 14.5 | 14.2 | 16.4 | 58.5 | 14.6 | 14.6 | 11.9 | 18.5 | 59.6 | 102 | 64.0 | 107 | |
| | | Adjusted OP Margin | % | 10.2 | 11.1 | 10.7 | 12.0 | 11.0 | 11.8 | 11.9 | 9.4 | 12.8 | 11.5 | + 0.5 | 11.7 | + 0.2 | |
| | Americas | Revenue | | 526.5 | 566.5 | 548.3 | 538.7 | 2,180.0 | 510.7 | 515.2 | 552.7 | 552.0 | 2,130.5 | 98 | 2,200.0 | 103 | |
| | | Adjusted Operating Profit | | 36.8 | 51.5 | 42.4 | 49.5 | 180.1 | 39.8 | 52.0 | 66.0 | 43.7 | 201.5 | 112 | 221.0 | 110 | |
| | | Adjusted OP Margin | % | 7.0 | 9.1 | 7.7 | 9.2 | 8.3 | 7.8 | 10.1 | 11.9 | 7.9 | 9.5 | + 1.2 | 10.0 | + 0.6 | |
| | Europe, Middle East, and Africa | Revenue | | 202.1 | 209.0 | 209.0 | 215.6 | 835.6 | 206.4 | 204.9 | 215.0 | 226.6 | 852.9 | 102 | 855.0 | 100 | |
| | | Adjusted Operating Profit | | 5.4 | 2.0 | 8.8 | 13.6 | 29.8 | 9.1 | 9.4 | 14.6 | 9.3 | 42.4 | 142 | 60.0 | 141 | |
| | | Adjusted OP Margin | % | 2.7 | 0.9 | 4.2 | 6.3 | 3.6 | 4.4 | 4.6 | 6.8 | 4.1 | 5.0 | + 1.4 | 7.0 | + 2.0 | |
| Results by Product | PS/LT | Revenue | | 593.7 | 617.8 | 604.5 | 669.8 | 2,485.9 | 596.1 | 581.5 | 622.9 | 700.0 | 2,500.6 | 101 | | | |
| | | Adjusted Operating Profit | | 64.6 | 63.7 | 65.6 | 88.4 | 282.3 | 62.1 | 62.0 | 70.7 | 73.8 | 268.6 | 95 | | | |
| | | Adjusted OP Margin | % | 10.9 | 10.3 | 10.8 | 13.2 | 11.4 | 10.4 | 10.7 | 11.3 | 10.5 | 10.7 | (0.6) | | | |
| | TB | Revenue | | 234.7 | 255.1 | 261.1 | 271.9 | 1,022.8 | 234.2 | 251.0 | 263.0 | 270.3 | 1,018.4 | 100 | | | |
| | | Adjusted Operating Profit | | 13.9 | 10.6 | 19.1 | 14.2 | 57.9 | 15.3 | 25.6 | 28.9 | 18.5 | 88.4 | 153 | | | |
| | | Adjusted OP Margin | % | 5.9 | 4.2 | 7.3 | 5.2 | 5.7 | 6.5 | 10.2 | 11.0 | 6.9 | 8.7 | + 3.0 | | | |
| | Specialties | Revenue | | 157.8 | 161.9 | 157.5 | 146.4 | 623.6 | 156.2 | 154.0 | 163.6 | 149.6 | 623.4 | 100 | | | |
| | | Adjusted Operating Profit | | 39.0 | 33.1 | 38.9 | 27.9 | 138.9 | 34.1 | 31.6 | 31.7 | 28.1 | 125.5 | 90 | | | |
| | | Adjusted OP Margin | % | 24.7 | 20.5 | 24.7 | 19.1 | 22.3 | 21.9 | 20.5 | 19.4 | 18.8 | 20.1 | (2.2) | | | |
| | Diversified Products Business | Revenue | | 77.9 | 77.9 | 69.5 | 72.6 | 297.9 | 71.6 | 71.8 | 69.0 | 74.6 | 287.1 | 96 | | | |
| | | Adjusted Operating Profit | | 2.7 | 1.6 | 0.5 | (0.5) | 4.2 | (0.1) | 4.0 | 2.5 | 4.9 | 11.3 | 266 | | | |
| | | Adjusted OP Margin | % | 3.4 | 2.0 | 0.7 | (0.6) | 1.4 | (0.2) | 5.5 | 3.6 | 6.6 | 3.9 | + 2.5 | | | |
| Balance Sheet | Total Assets | | | 5,591.4 | 5,865.7 | 5,380.9 | | 5,723.5 | 5,396.3 | 5,481.1 | 5,488.5 | | 5,747.7 | | | | |
| | Total Equity | | | 3,588.2 | 3,852.5 | 3,527.1 | | 3,786.5 | 3,603.7 | 3,537.7 | 3,538.4 | | 3,719.9 | | | | |
| | Ratio of equity attributable to owners of parent to total assets | | % | 63.2 | 64.8 | 64.6 | | 65.2 | 65.8 | 63.6 | 63.5 | | 63.7 | | | | |
| Cash Flows | Cash flows from operating activities | | | 128.6 | 83.0 | 108.9 | 228.4 | 548.8 | 169.9 | 109.2 | 140.6 | 240.7 | 660.4 | | | | |
| | Cash flows from investing activities | | | (97.7) | (5.0) | (71.9) | (80.5) | (255.1) | (78.6) | (42.3) | (55.2) | (48.9) | (225.0) | | | | |
| | Free cash flow | | | 30.9 | 77.9 | 37.0 | 147.9 | 293.8 | 91.3 | 66.9 | 85.5 | 191.8 | 435.5 | | | | |
| Investment | Capital Expenditure | | | 62.9 | 88.2 | 83.5 | 155.1 | 389.8 | 56.2 | 81.7 | 83.7 | 144.2 | 365.9 | 94 | 410.0 | 112 | |
| Costs & Expenses | Depreciation and amortization | | | 85.1 | 87.6 | 88.6 | 86.8 | 348.1 | 86.2 | 90.0 | 89.2 | 87.9 | 353.2 | 101 | 356.0 | 101 | |
| Expenses | R&D Expenses | | | 31.9 | 30.5 | 31.9 | 31.9 | 126.2 | 30.1 | 28.3 | 29.0 | 39.0 | 126.4 | 100 | 130.0 | 103 | |
| Dividends | Dividend per Share(*2) | | Yen | | 52.5 | | 52.5 | 105 | | 57.5 | | 57.5 | 115 | | 125 | | |
| Tire Production (tonnage of rubber) | Domestic | | 10,000t | 11 | 11 | 11 | 11 | 44 | 11 | 11 | 11 | 11 | 45 | | 45 | | |
| | | China | 10,000t | 1 | 1 | 1 | 1 | 5 | 1 | 1 | 1 | 1 | 5 | | | | |
| | | Asia | 10,000t | 7 | 7 | 7 | 6 | 27 | 7 | 6 | 7 | 6 | 26 | | | | |
| | Asia, Pacific, India and China | | 10,000t | 9 | 8 | 9 | 7 | 32 | 8 | 8 | 8 | 8 | 31 | | 34 | | |
| | | North America | 10,000t | 9 | 9 | 9 | 8 | 36 | 9 | 9 | 8 | 8 | 34 | | | | |
| | Americas | Latin America | 10,000t | 3 | 3 | 4 | 3 | 14 | 4 | 4 | 4 | 3 | 15 | | | | |
| | | | 10,000t | 13 | 13 | 12 | 11 | 49 | 13 | 13 | 12 | 12 | 48 | | 50 | | |
| | | Europe | 10,000t | 6 | 6 | 5 | 4 | 21 | 5 | 5 | 5 | 5 | 20 | | | | |
| | | Middle East and Africa | 10,000t | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | | | | |
| | | Europe, Middle East, and Africa | 10,000t | 6 | 6 | 5 | 4 | 22 | 5 | 6 | 5 | 5 | 22 | | 22 | | |
| | Overseas Total | | 10,000t | 28 | 27 | 26 | 23 | 104 | 26 | 26 | 25 | 25 | 101 | | 106 | | |
| | Total | | 10,000t | 39 | 38 | 37 | 34 | 148 | 37 | 37 | 36 | 36 | 146 | | 151 | | |
| | Overseas Prod. Ratio | | % | 72 | 71 | 70 | 67 | 70 | 70 | 70 | 69 | 69 | 69 | | 70 | | |

(*1) For the analysis of adjusted operating profit vs.PY for 2026, "Latin America" which had been classified in "Others" until 2025, are included under each of the factors.

(*2) On January 1, 2026, the Company conducted a two-for-one stock split of its common shares.

Accordingly, the "Dividend per Share" for 2025 and prior years has also been calculated assuming this stock split had been implemented.

(2) Full Year

(Yen in billions)

| | | | Unit | After Reclassifications (*1) | | | | | | | |
|--|--|---------------------------|---------|------------------------------|--------|---------|--------|---------|--------|---------|--------|
| | | | | 2023 | | 2024 | | 2025 | | 2026 | |
| | | | | Actual | vs. PY | Actual | vs. PY | Actual | vs. PY | Fcst | vs. PY |
| Consolidated Results | | | | | | | | | | | |
| Statements of Income | Revenue | | | 4,313.8 | 105 | 4,430.1 | 103 | 4,429.5 | 100 | 4,500.0 | 102 |
| | Adjusted Operating Profit | | | 480.6 | 100 | 483.3 | 101 | 493.7 | 102 | 515.0 | 104 |
| | Adjusted OP Margin | | % | 11.1 | (0.6) | 10.9 | (0.2) | 11.1 | + 0.2 | 11.4 | + 0.3 |
| | Profit Attributable to Owners of Parent | | | 331.3 | 110 | 285.0 | 86 | 327.3 | 115 | 340.0 | 104 |
| | Profit from Continuing Operations | | | 326.9 | 107 | 285.0 | 87 | 317.1 | 111 | 340.0 | 107 |
| | Profit from Discontinued Operations | | | 4.4 | - | (0.0) | - | 10.2 | - | - | - |
| | ROIC | | % | 8.7 | (0.7) | 8.2 | (0.5) | 8.3 | + 0.2 | 9.1 | + 0.8 |
| ROE | | % | 10.4 | (0.6) | 8.1 | (2.3) | 8.6 | + 0.5 | 9.5 | + 0.9 | |
| Exchange Rate | US \$ | | Yen/\$ | 141 | | 152 | | 150 | | 150 | |
| | Euro | | Yen/€ | 152 | | 164 | | 169 | | 176 | |
| Analysis of Revenue and Adjusted Operating Profit vs. PY | | | | | | | | | | | |
| Revenue | Forex | | | + 258.0 | | + 280.0 | | (14.0) | | + 48.0 | |
| | Price, Mix, Volume etc. | | | (54.3) | | (163.7) | | + 13.4 | | + 22.5 | |
| | Total | | | + 203.7 | | + 116.3 | | (0.6) | | + 70.5 | |
| Adjusted Operating Profit (*2) | Forex | | | + 62.0 | | + 59.0 | | (10.0) | | + 20.0 | |
| | Raw Materials | | | (4.0) | | (11.0) | | (26.0) | | + 34.0 | |
| | Price | | | + 203.0 | | (6.0) | | + 56.0 | | + 18.0 | |
| | Mix | | | + 18.0 | | + 18.0 | | + 17.0 | | + 18.0 | |
| | Volume | | | (73.0) | | (41.0) | | (14.0) | | + 35.0 | |
| | Conversion Costs | | | (88.0) | | (21.0) | | + 11.0 | | (3.0) | |
| | Operating Expenses | | | + 7.0 | | + 15.0 | | + 23.0 | | (71.0) | |
| | Others | | | (127.0) | | (10.3) | | (46.6) | | (29.7) | |
| Total | | | (2.0) | | + 2.7 | | + 10.4 | | + 21.3 | | |
| Segment Information | Japan | Revenue | | 1,242.4 | 107 | 1,226.1 | 99 | 1,265.9 | 103 | 1,275.0 | 101 |
| | | Adjusted Operating Profit | | 206.5 | 137 | 187.3 | 91 | 198.1 | 106 | 200.0 | 101 |
| | | Adjusted OP Margin | % | 16.6 | + 3.6 | 15.3 | (1.3) | 15.7 | + 0.4 | 15.7 | + 0.0 |
| | Asia, Pacific, India and China | Revenue | | 551.5 | | 529.7 | 96 | 517.8 | 98 | 545.0 | 105 |
| | | Adjusted Operating Profit | | 55.2 | | 58.5 | 106 | 59.6 | 102 | 64.0 | 107 |
| | | Adjusted OP Margin | % | 10.0 | | 11.0 | + 1.0 | 11.5 | + 0.5 | 11.7 | + 0.2 |
| | Americas | Revenue | | 2,080.0 | 105 | 2,180.0 | 105 | 2,130.5 | 98 | 2,200.0 | 103 |
| | | Adjusted Operating Profit | | 212.0 | 84 | 180.1 | 85 | 201.5 | 112 | 221.0 | 110 |
| | | Adjusted OP Margin | % | 10.2 | (2.4) | 8.3 | (1.9) | 9.5 | + 1.2 | 10.0 | + 0.6 |
| | Europe, Middle East, and Africa | Revenue | | 819.2 | | 835.6 | 102 | 852.9 | 102 | 855.0 | 100 |
| | | Adjusted Operating Profit | | 11.7 | | 29.8 | 255 | 42.4 | 142 | 60.0 | 141 |
| | | Adjusted OP Margin | % | 1.4 | | 3.6 | + 2.1 | 5.0 | + 1.4 | 7.0 | + 2.0 |
| Results by Product | PS/LT | Revenue | | 2,376.5 | | 2,485.9 | 105 | 2,500.6 | 101 | | |
| | | Adjusted Operating Profit | | 273.7 | | 282.3 | 103 | 268.6 | 95 | | |
| | | Adjusted OP Margin | % | 11.5 | | 11.4 | (0.2) | 10.7 | (0.6) | | |
| | TB | Revenue | | 1,008.3 | | 1,022.8 | 101 | 1,018.4 | 100 | | |
| | | Adjusted Operating Profit | | 57.8 | | 57.9 | 100 | 88.4 | 153 | | |
| | | Adjusted OP Margin | % | 5.7 | | 5.7 | (0.1) | 8.7 | + 3.0 | | |
| | Specialties | Revenue | | 630.6 | | 623.6 | 99 | 623.4 | 100 | | |
| | | Adjusted Operating Profit | | 135.9 | | 138.9 | 102 | 125.5 | 90 | | |
| | | Adjusted OP Margin | % | 21.5 | | 22.3 | + 0.7 | 20.1 | (2.2) | | |
| | Diversified Products Business | Revenue | | 298.4 | 107 | 297.9 | 100 | 287.1 | 96 | | |
| | | Adjusted Operating Profit | | 13.2 | 139 | 4.2 | 32 | 11.3 | 266 | | |
| | | Adjusted OP Margin | % | 4.4 | + 1.0 | 1.4 | (3.0) | 3.9 | + 2.5 | | |
| Balance Sheet | Total Assets | | | 5,427.8 | | 5,723.5 | | 5,747.7 | | | |
| | Total Equity | | | 3,405.4 | | 3,786.5 | | 3,719.9 | | | |
| | Ratio of equity attributable to owners of parent to total assets | | % | 61.8 | | 65.2 | | 63.7 | | | |
| Cash Flows | Cash flows from operating activities | | | 661.4 | | 548.8 | | 660.4 | | | |
| | Cash flows from investing activities | | | (297.7) | | (255.1) | | (225.0) | | | |
| | Free cash flow | | | 363.7 | | 293.8 | | 435.5 | | | |
| Investment | Capital Expenditure | | | 420.0 | 132 | 389.8 | 93 | 365.9 | 94 | 410.0 | 112 |
| Costs & Expenses | Depreciation and amortization | | | 305.8 | 108 | 348.1 | 114 | 353.2 | 101 | 356.0 | 101 |
| Expenses | R&D Expenses | | | 122.0 | 109 | 126.2 | 103 | 126.4 | 100 | 130.0 | 103 |
| Dividends | Dividend per Share(*3) | | Yen | 100 | | 105 | | 115 | | 125 | |
| Tire Production (tonnage of rubber) | Domestic | | 10,000t | 47 | | 44 | | 45 | | 45 | |
| | Asia, Pacific, India and China | China | 10,000t | 7 | | 5 | | 5 | | | |
| | | Asia | 10,000t | 31 | | 27 | | 26 | | | |
| | | | 10,000t | 38 | | 32 | | 31 | | 34 | |
| | Americas | North America | 10,000t | 37 | | 36 | | 34 | | | |
| | | Latin America | 10,000t | 16 | | 14 | | 15 | | | |
| | | | 10,000t | 53 | | 49 | | 48 | | 50 | |
| | Europe, Middle East and Africa | | 10,000t | 24 | | 21 | | 20 | | | |
| | | | 10,000t | 1 | | 1 | | 1 | | | |
| | | | 10,000t | 25 | | 22 | | 22 | | 22 | |
| | Overseas Total | | 10,000t | 117 | | 104 | | 101 | | 106 | |
| | Total | | 10,000t | 163 | | 148 | | 146 | | 151 | |
| | Overseas Prod. Ratio | | % | 71 | | 70 | | 69 | | 70 | |

(*1) From 2024, Segment Information, Results by Product and Tire Production have been changed as follows.

Segment Information: "China, Asia-Pacific" is changed to "Asia, Pacific, India, and China"

"Europe, Russia, Middle East, India and Africa" is changed to "Europe, Middle East, and Africa"

Results by Product: Calculation method for P&L by product has been partially changed.

Tire Production: Tire Production of India is included in "Asia" of "Asia, Pacific, India, and China".

(*2) For the analysis of adjusted operating profit vs. PY for 2024 and 2025, "Latin America" are included in "Others", and classified under each of the factors for 2023 and 2026.

(*3) On January 1, 2026, the Company conducted a two-for-one stock split of its common shares.

Accordingly, the "Dividend per Share" for 2025 and prior years has also been calculated assuming this stock split had been implemented.

2. Additional Information

(1)Year-on-Year Tire Demand Growth (unit base, %)

| | | | 2022 | 2023 | 2024 | 2025 | | | | 2026 |
|---|---------|------------|------|------|------|------|-----|-----|-----|---------|
| | | | FY | FY | FY | 1Q | 2Q | 3Q | 4Q | FY Fcst |
| Japan | PSR/LTR | REP | 104 | 93 | 99 | 104 | 103 | 107 | 93 | 101 |
| | | OE | 99 | 116 | 91 | 114 | 102 | 97 | 99 | 103 |
| | TBR | REP | 105 | 91 | 98 | 112 | 116 | 135 | 80 | 103 |
| | | OE | 90 | 109 | 100 | 94 | 107 | 103 | 108 | 103 |
| Asia(*1) (Thailand, Indonesia, India and China Total) | PSR/LTR | REP | 83 | 110 | 98 | | | | | 103 |
| | | OE | 112 | 106 | 102 | | | | | 108 |
| | TBR(*2) | REP | 78 | 111 | 109 | | | | | 103 |
| | | OE | 58 | 147 | 83 | | | | | 108 |
| N.America | PSR/LTR | REP | 96 | 100 | 102 | 101 | 105 | 97 | 99 | 101 |
| | | USTMA+TRAC | 95 | 99 | 97 | 98 | 101 | 95 | 99 | 98 |
| | | OE | 109 | 107 | 96 | 90 | 97 | 105 | 101 | 99 |
| | TBR | REP | 115 | 77 | 114 | 98 | 118 | 107 | 95 | 105 |
| | | USTMA+TRAC | 105 | 82 | 104 | 107 | 111 | 98 | 93 | 102 |
| | | OE | 110 | 96 | 90 | 88 | 74 | 75 | 77 | 79 |
| Europe | PSR/LTR | REP | 98 | 91 | 105 | 103 | 96 | 100 | 95 | 99 |
| | | OE | 104 | 110 | 92 | 90 | 95 | 99 | 99 | 96 |
| | TBR | REP | 101 | 79 | 104 | 101 | 96 | 95 | 97 | 97 |
| | | OE | 103 | 104 | 78 | 87 | 106 | 112 | 112 | 103 |

(2)Year-on-Year Tire Sales Growth (unit base, %)

| | | | 2022 | 2023 | 2024 | 2025 | | | | | 2026 | 2025 |
|---------------------------------|----------|-------|------|------|------|------|-----|-----|-----|-----|---------|------------|
| | | | FY | FY | FY | 1Q | 2Q | 3Q | 4Q | FY | FY Fcst | REP/OE Mix |
| Japan | PSR/LTR | REP | 102 | 86 | 100 | 108 | 111 | 108 | 95 | 103 | 101~105 | 70% |
| | | OE | 102 | 113 | 82 | 98 | 90 | 91 | 93 | 93 | 95~99 | 30% |
| | | Total | 102 | 95 | 93 | 104 | 103 | 102 | 94 | 100 | 101~105 | |
| | TBR | REP | 105 | 89 | 98 | 108 | 122 | 125 | 83 | 104 | 101~105 | 70% |
| | | OE | 92 | 113 | 100 | 95 | 111 | 105 | 109 | 105 | 100 | 30% |
| | | Total | 101 | 95 | 99 | 102 | 118 | 118 | 89 | 105 | 101~105 | |
| Asia-Pacific, India, China (*1) | PSR/LTR | REP | 95 | 97 | 98 | 94 | 100 | 100 | 111 | 101 | 106~110 | 60% |
| | | OE | 97 | 89 | 89 | 102 | 113 | 98 | 107 | 105 | 95~99 | 40% |
| | | Total | 96 | 93 | 94 | 97 | 105 | 99 | 109 | 103 | 101~105 | |
| | TBR (*2) | REP | 89 | 96 | 103 | 96 | 90 | 87 | 92 | 91 | 106~110 | 80% |
| | | OE | 105 | 105 | 72 | 70 | 84 | 94 | 108 | 87 | 101~105 | 20% |
| | | Total | 91 | 98 | 96 | 90 | 89 | 88 | 94 | 90 | 106~110 | |
| N.America | PSR/LTR | REP | 100 | 95 | 96 | 95 | 101 | 102 | 94 | 98 | 101~105 | 70% |
| | | OE | 104 | 105 | 96 | 87 | 88 | 101 | 97 | 93 | 100 | 30% |
| | | Total | 101 | 98 | 96 | 93 | 97 | 102 | 95 | 96 | 101~105 | |
| | TBR | REP | 102 | 86 | 103 | 108 | 111 | 91 | 99 | 101 | 101~105 | 70% |
| | | OE | 101 | 89 | 82 | 98 | 89 | 95 | 93 | 94 | 106~110 | 30% |
| | | Total | 102 | 87 | 97 | 104 | 105 | 92 | 97 | 99 | 106~110 | |
| Europe | PSR/CVR | REP | 101 | 85 | 98 | 108 | 102 | 105 | 103 | 105 | 101~105 | 70% |
| | | OE | 106 | 106 | 84 | 78 | 86 | 112 | 105 | 93 | 95~99 | 30% |
| | | Total | 103 | 92 | 93 | 97 | 96 | 106 | 104 | 101 | 100 | |
| | TBR | REP | 102 | 70 | 102 | 102 | 99 | 91 | 95 | 96 | 95~99 | 70% |
| | | OE | 114 | 109 | 77 | 88 | 111 | 108 | 84 | 97 | 75~79 | 30% |
| | | Total | 106 | 82 | 91 | 96 | 104 | 95 | 91 | 96 | 85~89 | |
| Global | PSR/LTR | REP | 100 | 90 | 97 | 99 | 102 | 101 | 98 | 100 | 101~105 | 70% |
| | | OE | 103 | 102 | 89 | 93 | 97 | 101 | 101 | 98 | 95~99 | 30% |
| | | Total | 101 | 94 | 94 | 97 | 100 | 101 | 99 | 99 | 100 | |
| | TBR (*2) | REP | 98 | 85 | 102 | 101 | 102 | 94 | 92 | 97 | 101~105 | 80% |
| | | OE | 104 | 96 | 84 | 90 | 97 | 99 | 97 | 96 | 100 | 20% |
| | | Total | 99 | 88 | 97 | 98 | 100 | 95 | 93 | 96 | 101~105 | |

Key Products:

| | | | 2022 | 2023 | 2024 | 2025 | | | | | 2026 |
|-----------------|----------------|-------|------|------|------|------|-----|-----|-----|-----|---------|
| | | | FY | FY | FY | 1Q | 2Q | 3Q | 4Q | FY | FY Fcst |
| ORR | Ultra-Large | | 107 | 105 | 100 | 100 | 99 | 106 | 98 | 101 | 100 |
| | Large | REP | 103 | 108 | 104 | 102 | 88 | 82 | 79 | 88 | 101~105 |
| | | OE | 130 | 97 | 71 | 109 | 153 | 124 | 109 | 124 | 85~89 |
| | | Total | 110 | 104 | 94 | 104 | 102 | 91 | 86 | 96 | 100 |
| | Small & Medium | REP | 105 | 94 | 94 | 101 | 109 | 97 | 93 | 100 | 111~115 |
| | | OE | 104 | 107 | 93 | 88 | 106 | 105 | 106 | 101 | 101~105 |
| | | Total | 105 | 99 | 94 | 95 | 108 | 100 | 98 | 100 | 106~110 |
| PSR-HRD (18"++) | | | 108 | 108 | 100 | 102 | 105 | 105 | 103 | 104 | 101~105 |
| | | REP | 110 | 105 | 105 | 104 | 108 | 106 | 104 | 105 | 106~110 |

(*1)Asia excludes India before 2023.

(*2)As for TBR, figures of China is excluded from 2024.

The disclosed figures are based on the latest information available; some actual figures include Bridgestone's own estimates and may be updated.