## **Financial Data**

## Fiscal years ended December 31

Consolidated Operating Results <sup>1</sup>			Japan	ese GAAP²	
Consolidated Operating Results	2013	2014	2015	2016	
Revenue	3,568.0	3,673.9	3,790.2	3,337.0	
Adjusted operating profit	438.1	478.0	517.2	449.5	
Adjusted operating profit margin	12.3	13.0	13.6	13.5	
Profit attributable to owners of parent	202.0	300.5	284.2	265.5	
Profit attributable to owners of parent margin	5.7	8.2	7.5	8.0	

Consolidated Operating Results by Segment <sup>1,3</sup>			Japan	ese GAAP¹	
consolidated operating Results by Segment	2013	2014	2015	2016	
Japan					
Revenue	1,270.3	1,264.9	1,187.8	1,080.6	
Adjusted operating profit	219.5	210.1	197.4	150.6	
Adjusted operating profit margin	17.3	16.6	16.6	13.9	
China, Asia-Pacific (CAP) <sup>4</sup>					
Revenue	862.7	841.5	838.0	621.7	
Adjusted operating profit	80.2	66.8	68.2	62.5	
Adjusted operating profit margin	9.3	7.9	8.1	10.1	
Americas					
Revenue	1,651.9	1,768.1	1,941.6	1,645.3	
Adjusted operating profit	156.4	180.2	222.5	203.1	
Adjusted operating profit margin	9.5	10.2	11.5	12.3	
Europe, Russia, Middle East, India and Africa (EMIA) <sup>5</sup>					
Revenue	423.3	439.2	421.7	477.1	
Adjusted operating profit	2.0	20.3	21.4	27.7	
Adjusted operating profit margin	0.5	4.6	5.1	5.8	

Financial Position <sup>1</sup>			Japane	ese GAAP°	
Filialicial Positioni	2013	2014	2015	2016	
Total assets	3,577.0	3,960.9	3,795.8	3,716.0	
Total liabilities	1,714.0	1,814.2	1,513.8	1,370.1	
Total equity	1,862.9	2,146.6	2,282.0	2,345.8	
Ratio of equity attributable to owners of parent to total assets <sup>6</sup>	50.5	52.4	58.2	61.5	
ROIC <sup>7</sup>	_	_	_	_	
ROE <sup>8</sup>	12.7	15.5	13.3	11.8	

Cash Flows		Japanese GAAP			
Casii i lows	2013	2014	2015	2016	
Cash flows from operating activities	471.7	428.6	553.9	444.5	
Cash flows from investing activities	-265.2	-305.6	-233.3	-178.2	
Free cash flow <sup>10</sup>	206.5	122.9	320.5	266.2	

Capital Expenditures, Depreciation and			Japan	ese GAAP	
Amortization, and R&D Expenses <sup>1</sup>	2013	2014	2015	2016	
Capital expenditures	274.9	296.3	253.5	194.1	
Depreciation and amortization	176.1	188.3	202.3	188.0	
Ratio of depreciation and amortization to revenue	4.9	5.1	5.3	5.6	
R&D expenses	89.0	94.1	94.9	95.4	
Ratio of R&D expenses to revenue	2.5	2.6	2.5	2.9	

Cash Dividends	2013	2014	2015	2016	
Dividend per share	57	100	130	140	

- 1. In accordance with the decisions of business transfer, Bridgestone Group has classified its US building materials business, anti-vibration rubber business and chemical products solutions business as discontinued operations from 2021. Accordingly, financial figures represent amounts and figures for continuing operations.
- $2. \ Until \ 2018 \ (J-GAAP): \ Net \ sales, \ operating \ profit, \ and \ net \ income \ attributable \ to \ owners \ of \ the \ parent$
- 3. Including intersegment transactions
- 4. Segment information: The Group changed its segment classifications in fiscal 2016. Until 2015 China, Asia Pacific, Middle East, Africa and Russia; In 2016 China, Asia Pacific and Russia; In 2017 and 2018 China and Asia Pacific; Since 2019 China, Asia-Pacific (excluding India)
- 5. Segment information: The Group changed its segment classifications in fiscal 2016. Until 2015 Europe; In 2016 Europe, Middle East and Africa; In 2017 and 2018 Europe, Russia, Middle East and Africa; Since 2019 Europe, Russia, Middle East, India and Africa
- 6. Ratio of equity attributable to owners of parent to total assets = Total equity attributable to owners of parent ÷ Total assets
- 7. ROIC (Return on invested capital) = Adjusted operating profit after tax ÷ Invested capital
- 8. ROE (Return on equity) = Profit / ((Previous year-end total equity + Current year-end total equity) ÷ 2) x 100
  9. Until 2018 (J-GAAP): Total assets, liabilities, net assets and equity ratio\* \*Equity (Net assets Share acquisition rights Non-controlling interests) ÷ Total assets
- 10. Free cash flow = Cash flows from operating activities + Cash flows from investing activities

				IFRS			
2017	2018	2019	2020	2021	2022	2023	Unit
3,643.4	3,650.1	3,507.2	2,994.5	3,246.1	4,110.1	4,313.8	Billion JPY
419.0	402.7	343.1	222.9	394.3	482.6	480.6	Billion JPY
11.5	11.0	9.8	7.4	12.1	11.7	11.1	%
288.2	291.6	240.1	-23.3	394.0	300.4	331.3	Billion JPY
7.9	8.0	6.8	-0.8	12.1	7.3	7.7	%
				IFRS			Unit
2017	2018	2019	2020	2021	2022	2023	31
1,147.8	1,170.5	918.1	762.6	873.0	1,036.3	1,242.4	Billion JPY
160.2	153.5	108.8	64.6	117.0	140.3	206.5	Billion JPY
14.0	13.1	11.9	8.5	13.4	13.5	16.6	%
648.8	633.8	462.8	394.6	386.9	457.0	461.1	Billion JPY
62.9	56.7	36.2	24.6	42.0	39.9	41.6	Billion JPY
9.7	9.0	7.8	6.2	10.9	8.7	9.0	%
, , ,	7.0		5.2		<b>3</b>	7.0	
1,776.5	1,758.2	1,661.7	1,407.9	1,454.6	1,988.0	2,080.0	Billion JPY
187.5	177.8	184.3	139.9	190.6	251.2	212.0	Billion JPY
10.6	10.1	11.1	9.9	13.1	12.6	10.2	%
10.0	10.1	1111	7.7	13.1	12.0	10.2	70
559.8	596.1	640.1	564.3	693.9	870.0	908.5	Billion JPY
13.6	11.0	15.0	-17.6	42.1	66.4	25.1	Billion JPY
2.4	1.9	2.3	-3.1	6.1	7.6	2.8	%
2.4	1.7	2.3	5.1	0.1	7.0	2.0	/0
				IFRS			Unit
2017	2018	2019	2020	2021	2022	2023	
2 050 0	3,840.2	4,277.0	4,189.3	4,574.9	4,961.8	5,427.8	Billion JPY
3,959.0							
1,556.3	1,404.1	1,874.5	1,994.0	1,899.5	1,949.4	2,022.4	Billion JPY
				1,899.5 2,675.4	1,949.4 3,012.5		
1,556.3	1,404.1	1,874.5	1,994.0			2,022.4	Billion JPY
1,556.3 2,402.7	1,404.1 2,436.1	1,874.5 2,402.5	1,994.0 2,195.3	2,675.4	3,012.5	2,022.4 3,405.4	Billion JPY Billion JPY
1,556.3 2,402.7 59.2	1,404.1 2,436.1 61.9	1,874.5 2,402.5 54.9	1,994.0 2,195.3 51.3	2,675.4 57.5	3,012.5 59.8	2,022.4 3,405.4 61.8	Billion JPY Billion JPY %
1,556.3 2,402.7 59.2	1,404.1 2,436.1 61.9	1,874.5 2,402.5 54.9 7.4	1,994.0 2,195.3 51.3 5.5	2,675.4 57.5 9.0	3,012.5 59.8 9.4	2,022.4 3,405.4 61.8 8.7	Billion JPY Billion JPY % %
1,556.3 2,402.7 59.2 — 12.5	1,404.1 2,436.1 61.9 — 12.4	1,874.5 2,402.5 54.9 7.4 10.0	1,994.0 2,195.3 51.3 5.5 -1.0	2,675.4 57.5 9.0 12.9	3,012.5 59.8 9.4 10.9	2,022.4 3,405.4 61.8 8.7 10.4	Billion JPY Billion JPY %
1,556.3 2,402.7 59.2 — 12.5	1,404.1 2,436.1 61.9 — 12.4	1,874.5 2,402.5 54.9 7.4 10.0	1,994.0 2,195.3 51.3 5.5 -1.0	2,675.4 57.5 9.0 12.9 IFRS 2021	3,012.5 59.8 9.4 10.9	2,022.4 3,405.4 61.8 8.7 10.4	Billion JPY Billion JPY % % %
1,556.3 2,402.7 59.2 — 12.5 2017 418.1	1,404.1 2,436.1 61.9 — 12.4 2018 360.9	1,874.5 2,402.5 54.9 7.4 10.0	1,994.0 2,195.3 51.3 5.5 -1.0	2,675.4 57.5 9.0 12.9 IFRS 2021 281.5	3,012.5 59.8 9.4 10.9 2022 268.5	2,022.4 3,405.4 61.8 8.7 10.4 2023	Billion JPY Billion JPY % % % Unit Billion JPY
1,556.3 2,402.7 59.2 — 12.5 2017 418.1 -200.7	1,404.1 2,436.1 61.9 — 12.4 2018 360.9 -243.0	1,874.5 2,402.5 54.9 7.4 10.0 2019 505.0 -261.9	1,994.0 2,195.3 51.3 5.5 -1.0 <b>2020</b> 526.9 -155.4	2,675.4 57.5 9.0 12.9 IFRS 2021 281.5 131.7	3,012.5 59.8 9.4 10.9 2022 268.5 -338.0	2,022.4 3,405.4 61.8 8.7 10.4 2023 661.4 -297.7	Billion JPY Billion JPY % % W Unit Billion JPY Billion JPY
1,556.3 2,402.7 59.2 — 12.5 2017 418.1	1,404.1 2,436.1 61.9 — 12.4 2018 360.9	1,874.5 2,402.5 54.9 7.4 10.0	1,994.0 2,195.3 51.3 5.5 -1.0	2,675.4 57.5 9.0 12.9 IFRS 2021 281.5	3,012.5 59.8 9.4 10.9 2022 268.5	2,022.4 3,405.4 61.8 8.7 10.4 2023	Billion JPY Billion JPY % % W Unit Billion JPY
1,556.3 2,402.7 59.2 — 12.5 2017 418.1 -200.7	1,404.1 2,436.1 61.9 — 12.4 2018 360.9 -243.0	1,874.5 2,402.5 54.9 7.4 10.0 2019 505.0 -261.9	1,994.0 2,195.3 51.3 5.5 -1.0 <b>2020</b> 526.9 -155.4	2,675.4 57.5 9.0 12.9 IFRS 2021 281.5 131.7	3,012.5 59.8 9.4 10.9 2022 268.5 -338.0	2,022.4 3,405.4 61.8 8.7 10.4 2023 661.4 -297.7	Billion JPY Billion JPY % % % Unit Billion JPY Billion JPY Billion JPY
1,556.3 2,402.7 59.2 — 12.5 2017 418.1 -200.7	1,404.1 2,436.1 61.9 — 12.4 2018 360.9 -243.0	1,874.5 2,402.5 54.9 7.4 10.0 2019 505.0 -261.9	1,994.0 2,195.3 51.3 5.5 -1.0 <b>2020</b> 526.9 -155.4	2,675.4 57.5 9.0 12.9 IFRS 2021 281.5 131.7 413.2	3,012.5 59.8 9.4 10.9 2022 268.5 -338.0	2,022.4 3,405.4 61.8 8.7 10.4 2023 661.4 -297.7	Billion JPY Billion JPY % % W Unit Billion JPY Billion JPY
1,556.3 2,402.7 59.2 — 12.5 2017 418.1 -200.7 217.3	1,404.1 2,436.1 61.9 — 12.4 2018 360.9 -243.0 117.8	1,874.5 2,402.5 54.9 7.4 10.0 2019 505.0 -261.9 243.2	1,994.0 2,195.3 51.3 5.5 -1.0 2020 526.9 -155.4 371.6	2,675.4 57.5 9.0 12.9 IFRS 2021 281.5 131.7 413.2	3,012.5 59.8 9.4 10.9 2022 268.5 -338.0 -69.5	2,022.4 3,405.4 61.8 8.7 10.4 2023 661.4 -297.7 363.7	Billion JPY Billion JPY % % % Unit Billion JPY Billion JPY Billion JPY Unit
1,556.3 2,402.7 59.2 — 12.5  2017 418.1 -200.7 217.3	1,404.1 2,436.1 61.9 — 12.4 2018 360.9 -243.0 117.8	1,874.5 2,402.5 54.9 7.4 10.0 2019 505.0 -261.9 243.2	1,994.0 2,195.3 51.3 5.5 -1.0 2020 526.9 -155.4 371.6	2,675.4 57.5 9.0 12.9 IFRS 2021 281.5 131.7 413.2 IFRS 2021 262.0	3,012.5 59.8 9.4 10.9 2022 268.5 -338.0 -69.5	2,022.4 3,405.4 61.8 8.7 10.4 2023 661.4 -297.7 363.7	Billion JPY Billion JPY % % % Unit Billion JPY Billion JPY Billion JPY Unit Billion JPY
1,556.3 2,402.7 59.2 — 12.5  2017 418.1 -200.7 217.3  2017 234.8 200.3	1,404.1 2,436.1 61.9 — 12.4 2018 360.9 -243.0 117.8 2018 268.4 200.4	1,874.5 2,402.5 54.9 7.4 10.0 2019 505.0 -261.9 243.2 2019 328.2 269.7	1,994.0 2,195.3 51.3 5.5 -1.0 2020 526.9 -155.4 371.6	2,675.4 57.5 9.0 12.9 IFRS 2021 281.5 131.7 413.2 IFRS 2021 262.0 245.9	3,012.5 59.8 9.4 10.9 2022 268.5 -338.0 -69.5 2022 317.1 282.1	2,022.4 3,405.4 61.8 8.7 10.4 2023 661.4 -297.7 363.7	Billion JPY Billion JPY % % % Unit Billion JPY Billion JPY Billion JPY Billion JPY Billion JPY
1,556.3 2,402.7 59.2 — 12.5  2017 418.1 -200.7 217.3  2017 234.8 200.3 5.5	1,404.1 2,436.1 61.9 — 12.4  2018 360.9 -243.0 117.8  2018 268.4 200.4 5.5	1,874.5 2,402.5 54.9 7.4 10.0 2019 505.0 -261.9 243.2 2019 328.2 269.7 7.7	1,994.0 2,195.3 51.3 5.5 -1.0 2020 526.9 -155.4 371.6 2020 271.9 267.5 8.9	2,675.4 57.5 9.0 12.9 IFRS 2021 281.5 131.7 413.2 IFRS 2021 262.0 245.9 7.6	3,012.5 59.8 9.4 10.9 2022 268.5 -338.0 -69.5 2022 317.1 282.1 6.9	2,022.4 3,405.4 61.8 8.7 10.4 2023 661.4 -297.7 363.7 2023 420.0 305.8 7.1	Billion JPY Billion JPY % % %  Unit Billion JPY Billion JPY Billion JPY Billion JPY Billion JPY Wnit
2017 2017 217.3 2017 217.3	1,404.1 2,436.1 61.9 — 12.4 2018 360.9 -243.0 117.8 2018 268.4 200.4 5.5 103.5	1,874.5 2,402.5 54.9 7.4 10.0 2019 505.0 -261.9 243.2 2019 328.2 269.7 7.7 106.2	1,994.0 2,195.3 51.3 5.5 -1.0  2020 526.9 -155.4 371.6  2020 271.9 267.5 8.9 95.2	2,675.4 57.5 9.0 12.9 IFRS 2021 281.5 131.7 413.2 IFRS 2021 262.0 245.9 7.6 95.5	3,012.5 59.8 9.4 10.9 2022 268.5 -338.0 -69.5 2022 317.1 282.1 6.9 112.2	2,022.4 3,405.4 61.8 8.7 10.4 2023 661.4 -297.7 363.7 2023 420.0 305.8 7.1 122.0	Billion JPY Billion JPY % % %  Unit Billion JPY % Billion JPY %
1,556.3 2,402.7 59.2 — 12.5  2017 418.1 -200.7 217.3  2017 234.8 200.3 5.5	1,404.1 2,436.1 61.9 — 12.4  2018 360.9 -243.0 117.8  2018 268.4 200.4 5.5	1,874.5 2,402.5 54.9 7.4 10.0 2019 505.0 -261.9 243.2 2019 328.2 269.7 7.7	1,994.0 2,195.3 51.3 5.5 -1.0 2020 526.9 -155.4 371.6 2020 271.9 267.5 8.9	2,675.4 57.5 9.0 12.9 IFRS 2021 281.5 131.7 413.2 IFRS 2021 262.0 245.9 7.6	3,012.5 59.8 9.4 10.9 2022 268.5 -338.0 -69.5 2022 317.1 282.1 6.9	2,022.4 3,405.4 61.8 8.7 10.4 2023 661.4 -297.7 363.7 2023 420.0 305.8 7.1	Billion JPY Billion JPY % % %  Unit Billion JPY %
2017 2017 217.3 2017 217.3	1,404.1 2,436.1 61.9 — 12.4 2018 360.9 -243.0 117.8 2018 268.4 200.4 5.5 103.5	1,874.5 2,402.5 54.9 7.4 10.0 2019 505.0 -261.9 243.2 2019 328.2 269.7 7.7 106.2	1,994.0 2,195.3 51.3 5.5 -1.0  2020 526.9 -155.4 371.6  2020 271.9 267.5 8.9 95.2	2,675.4 57.5 9.0 12.9 IFRS 2021 281.5 131.7 413.2 IFRS 2021 262.0 245.9 7.6 95.5	3,012.5 59.8 9.4 10.9 2022 268.5 -338.0 -69.5 2022 317.1 282.1 6.9 112.2	2,022.4 3,405.4 61.8 8.7 10.4 2023 661.4 -297.7 363.7 2023 420.0 305.8 7.1 122.0	Billion JPY Billion JPY % % %  Unit Billion JPY % Billion JPY %