# SEGMENT HIGHLIGHTS

Bridgestone Corporation and Subsidiaries Years ended December 31, 2016, 2015, 2014, and 2013

## **BUSINESS SEGMENTS**

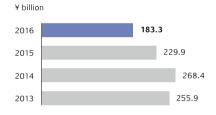
## **Tire Business**

**Tires:** Tires and tire tubes for passenger cars, trucks, buses, construction and mining vehicles, industrial machinery, agricultural machinery, aircraft, and motorcycles; retreading materials and services; automotive maintenance and repair services; tire raw materials; and other tire-related products

## Net Sales / Operating Income Margin ¥ billion / %



#### Capital Expenditure





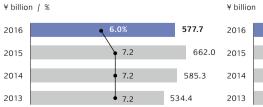


## **Diversified Products Business**

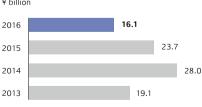
Net Sales / Operating Income Margin

Chemical and industrial products: Vehicle parts, polyurethane foam and related products, electronic precision parts, industrial materials-related products, civil engineering and construction materials and equipment, and others BSAM-diversified products: A Bridgestone Americas, Inc. business that supplies commercial roofing materials and other materials Sporting goods: Golf balls, golf clubs, and other sporting goods Bicycles: Bicycles, bicycle-related goods, and others Other: Finance and others

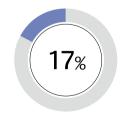
Other: Finance and others



#### Capital Expenditure

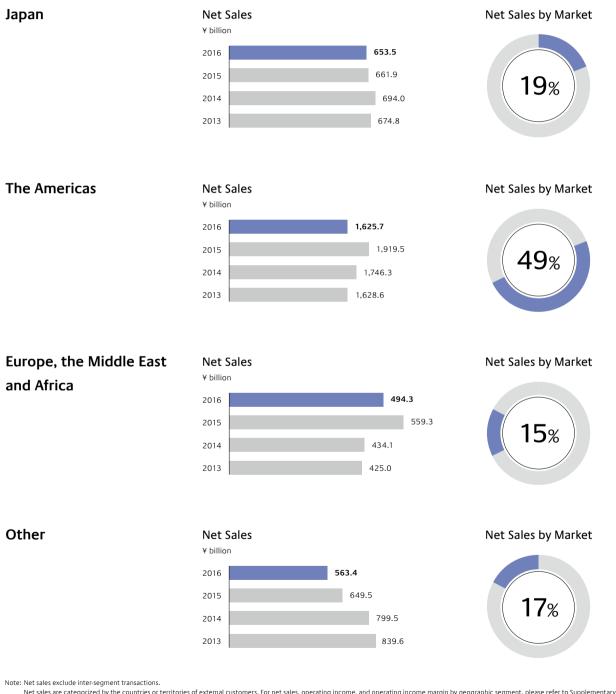


#### Net Sales by Business Segment



Note: Net sales exclude inter-segment transactions.

## **NET SALES BY MARKET**



Net sales are categorized by the countries or territories of external customers. For net sales, operating income, and operating income margin by geographic segment, please refer to Supplementary Information of FY2016, whose URL is http://www.bridgestone.com/ir/library/result/pdf/e\_h28\_supplementary.pdf.

Scope of geographic segment has been renewed and details are as follows: Europe, the Middle East and Africa—Until 2014, "Europe"; Since 2015, "Europe, the Middle East and Africa"

Other-Until 2014, "China, Asia Pacific, the Middle East and Africa, Russia"; Since 2015, "China, Asia Pacific, Russia"