

Supplementary Information of FY2010

1.Financial Highlights (1) 1st Half

(Yen in billions)

	Unit	2007			2008			2009			2010			2011		
		Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Fcst.	%	vs.PY
Consolidated Results																
Statements of	Net Sales	1,615.6	100	113	1,641.1	100	102	1,205.3	100	73	1,385.9	100	115	1,470.0	100	106
Income	Operating Income	102.0	6.3	121	83.6	5.1	82	(19.9)	(1.7)	-	78.4	5.7	-	45.0	3.1	57
	Ordinary Income	91.3	5.7	129	68.6	4.2	75	(33.8)	(2.8)	-	67.9	4.9	-	37.0	2.5	54
	Extra Loss (Gain)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Net Income	52.9	3.3	161	37.2	2.3	70	(38.3)	(3.2)	-	44.5	3.2	-	23.0	1.6	52

Segment Information																	
Business Segment (*)	Tires	Net Sales	2007			2008			2009			2010			2011		
			Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Fcst.	%	vs.PY
Business Segment (*)	Tires	Net Sales	1,304.7		115	1,327.6		102	990.4		75	1,147.0		116	1,220.0		106
		OP	75.0		130	60.9		81	(15.2)		-	70.6		-	39.0		55
		OP Margin %	5.8			4.6			(1.5)			6.2			3.2		
	Diversified Products	Net Sales	322.1		105	321.8		100	219.7		68	244.2		111	250.0		102
		OP	26.8		103	22.7		85	(4.7)		-	7.8		-	6.0		77
		OP Margin %	8.3			7.1			(2.1)			3.2			2.4		
Geographic Segment (*)	Japan	Net Sales	658.5		111	656.2		100	449.3		68	546.3		122	580.0		106
		OP	68.1		128	39.9		59	(31.0)		-	29.5		-	5.0		17
		OP Margin %	10.3			6.1			(6.9)			5.4			0.9		
	Americas	Net Sales	725.2		113	713.6		98	539.6		76	607.8		113	620.0		102
		OP	18.8		94	19.1		102	5.2		28	24.7		468	16.0		65
		OP Margin %	2.6			2.7			1.0			4.1			2.6		
	Europe	Net Sales	251.9		126	261.6		104	168.9		65	188.2		111	200.0		106
		OP	7.9		121	2.1		27	(12.5)		-	2.4		-	3.0		121
		OP Margin %	3.1			0.8			(7.5)			1.3			1.5		
	Other	Net Sales	262.0		125	303.5		116	234.1		77	296.6		127	340.0		115
		OP	17.2		181	20.3		118	8.6		43	23.9		277	20.0		84
		OP Margin %	6.6			6.7			3.7			8.1			5.9		
Market	Net Sales	Domestic	371.3	23	103	379.8	23	102	273.5	23	72	305.2	22	112			
		Overseas	1,244.3	77	117	1,261.2	77	101	931.7	77	74	1080.7	78	116			

Exchange Rate		US \$	Yen/\$	120	103	106	88	96	91	91	95	82	90		
		Euro	Yen/€	160	113	162	101	128	79	121	95	110	91		
Investment	Capital Expenditure			114.5	103	123.1	108	81.8	66	77.2	94				
Costs & Expenses	Depreciation			77.6	4.8	113	86.4	5.3	111	83.5	6.9	97	81.6	5.9	98
	R&D Expenses			41.7	2.6	99	47.0	2.9	113	42.8	3.6	91	41.5	3.0	97
	Interest Expense			9.3	0.6	142	10.3	0.6	111	10.2	0.9	99	6.1	0.4	60
Liabilities	Interest-Bearing Debt			870.9	133	835.0	96	839.5	101	702.6	84				
Tire Production (tonnage of rubber)	Domestic	10,000t				32		19		26		28			
	Overseas	Americas	10,000t			31		22		26		30			
		Europe	10,000t			12		7		12		13			
		Other	10,000t			23		16		22		25			
	Overseas Total	10,000t			65		45		60		69				
	Total	10,000t			97		63		86		97				
	Overseas Prod. Ratio	%					67		71		70		71		

Non-Consolidated Results																	
Statements of	Net Sales	2007			2008			2009			2010			2011			
		Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Fcst.	%	vs.PY	
Income	Business	Net Sales	504.2	100	113	505.5	100	100	324.3	100	64	422.5	100	130			
		Tires	392.0	78	116	387.3	77	99	252.4	78	65	332.8	79	132			
	Diversified	Net Sales	112.2	22	103	118.1	23	105	71.8	22	61	89.7	21	125			
		Operating Income	63.2	12.5	136	36.1	7.2	57	(25.2)	(7.8)	-	32.6	7.7	-			
	Ordinary Income	74.2	14.7	139	48.1	9.5	65	(21.4)	(6.6)	-	42.7	10.1	-				
	Extra Loss (Gain)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Net Income	48.7	9.7	124	35.9	7.1	74	(10.1)	(3.1)	-	30.8	7.3	-				
Investment	Capital Expenditure	32.9		100	40.8		124	34.2		84	29.8		87				
Costs & Expenses	Depreciation	26.7	5.3	105	30.1	6.0	113	31.7	9.8	105	30.5	7.2	96				

(*)Segment Information (Business, Geographic): including transactions caused by businesses among segments

(2) Full Year

(Yen in billions)

	Unit	2007			2008			2009			2010			2011		
		Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Fcst.	%	vs.PY
Consolidated Results																
Statements of	Net Sales	3,390.2	100	113	3,234.4	100	95	2,597.0	100	80	2,861.6	100	110	3,180.0	100	111
Income	Operating Income	249.9	7.4	131	131.5	4.1	53	75.7	2.9	58	166.4	5.8	220	140.0	4.4	84
	Ordinary Income	219.0	6.5	137	74.4	2.3	34	54.4	2.1	73	147.9	5.2	272	124.0	3.9	84
	Extra Loss (Gain)	3.3	0.1		20.9	0.6		19.0	0.7		6.2	0.2		-		
	Net Income	131.6	3.9	155	10.4	0.3	8	1.0	0.0	10	98.9	3.5	+	82.0	2.6	83

Segment Information																	
Business Segment (*)	Tires	Net Sales	2,755.9		115	2,629.1		95	2,152.9		82	2,379.5		111	2,670.0		112
		OP	195.0		140	92.7		48	75.2		81	153.1		204	122.0		80
		OP Margin %	7.1			3.5			3.5			6.4			4.6		
	Diversified Products	Net Sales	656.3		105	625.5		95	454.1		73	494.6		109	520.0		105
		OP	54.7		106	38.7		71	0.4		1	13.3		+	18.0		135
		OP Margin %	8.3			6.2			0.1			2.7			3.5		
Geographic Segment (*)	Japan	Net Sales	1,371.7		109	1,321.9		96	1,011.9		77	1,154.6		114	1,270.0		110
		OP	147.5		125	68.9		47	14.3		21	61.6		428	47.0		76
		OP Margin %	10.8			5.2			1.4			5.3			3.7		
	Americas	Net Sales	1,510.7		113	1,417.2		94	1,132.8		80	1,223.9		108	1,340.0		109
		OP	51.5		123	21.6		42	34.4		159	48.3		140	44.0		91
		OP Margin %	3.4			1.5			3.0			4.0			3.3		
	Europe	Net Sales	516.0		123	474.8		92	362.5		76	383.8		106	420.0		109
		OP	17.2		116	(4.8)		-	(11.9)		-	7.1		+	6.0		84
		OP Margin %	3.3			(1.0)			(3.3)			1.9			1.4		
	Other	Net Sales	548.6		124	599.3		109	511.5		85	611.9		120	750.0		123
		OP	37.6		186	35.4		94	32.9		93	44.9		137	48.0		107
		OP Margin %	6.9			5.9			6.4			7.3			6.4		
Market	Net Sales	Domestic	801.2	24	103	786.1	24	98	614.8	24	78	671.8	23	109			
		Overseas	2,589.0	76	117	2,448.3	76	95	1,982.1	76	81	2,189.7	77	110			

Balance Sheet	Total Assets	3,359.2			2,768.4			2,808.4			2,706.6						
	ROA	4.1			0.3			0.0			3.6						
	Net Assets	1,410.2			1,019.9			1,120.7			1,176.1						
	ROE	10.3			0.9			0.1			8.9						
	Interest-Bearing Debt	826.9		117	775.9		94	786.3		101	663.1		84	660.0		100	
Exchange Rate	US \$	Yen/\$	118		102		104		88		94		90		88		94
	Euro	Yen/€	162		111		153		94		130		85		116		89
Investment Expenditure	Tires	240.8		104	247.9		103	156.8		63	159.7		102	195.0		122	
	Diversified	31.5		103	27.3		87	21.3		78	22.8		107	35.0		153	
	Total	272.3		104	275.3		101	178.2		65	182.6		102	230.0		126	
Costs & Expenses	Depreciation	169.3	5.0	119	182.3	5.6	108	175.7	6.8	96	167.6	5.9	95	170.0	5.3	101	
	R&D Expenses	86.7	2.6	100	93.2	2.9	107	85.7	3.3	92	85.1	3.0	99	87.0	2.7	102	
	Interest Expense	22.5	0.7	147	23.0	0.7	102	19.9	0.8	86	11.8	0.4	59				
No. of Employee		133,752		106	137,981		103	137,135		99	139,822		102				
Tire Production (tonnage of rubber)	Domestic	10,000t	65		64			44			55			57			
	Overseas	Americas	10,000t	59		58			45			54			60		
		Europe	10,000t	22		21			17			23			25		
		Other	10,000t	42		44			37			46			52		
	Overseas Total	10,000t	122		122			99			123			137			
	Total	10,000t	187		186			143			177			194			
Overseas Prod. Ratio	%	65			66			69			69			71			

Non-Consolidated Results																
Statements of	Net Sales	1,052.2	100	111	1,012.0	100	96	749.2	100	74	895.6	100	120			
Income	Business	815.2	77	113	783.7	77	96	593.3	79	76	707.1	79	119			
	Diversified	236.9	23	105	228.2	23	96	155.8	21	68	188.5	21	121			
	Operating Income	126.1	12.0	132	53.8	5.3	43	12.0	1.6	22	58.4	6.5	485			
	Ordinary Income	135.9	12.9	137	57.8	5.7	43	22.8	3.1	40	67.4	7.5	295			
	Extra Loss (Gain)	3.3	0.3		6.5	0.6		9.9	1.3		-					
	Net Income	87.3	8.3	142	36.7	3.6	42	15.4	2.1	42	50.3	5.6	327			
Investment	Capital Expenditure	83.6		114	92.5		111	73.3		79	65.9		90			
Costs & Expenses	Depreciation	60.8	5.8	116	67.9	6.7	112	70.0	9.4	103	67.6	7.6	97			

(*)Segment Information (Business, Geographic): Including transactions caused by businesses among segments

2. Analysis of Net Sales and Operating Income (Yen in billions)

Consolidated Results		2010 FY	2011 FY Fcst.
		vs. PY	vs. PY
Net Sales	Forex	(136.0)	(124.0)
	Price, Mix, Volume etc.	+400.6	+442.3
	Total	+264.6	+318.3
Operating Income	Forex	(27.0)	(22.0)
	Raw Materials	(131.0)	(254.0)
	Depreciation	+3.0	(6.0)
	SGA	(37.0)	(41.0)
	Strategic Products	+30.0	+17.0
	Price, Mix, Volume etc.	+252.7	+279.6
Total		+90.7	(26.4)

3. Japanese Tire Business Overview

(1) Demand Forecast in Japan (published by JATMA on July 13 2010)

	2010 FY Fcst.		2011 FY Fcst.	
	(1,000 units)	vs. PY(%)	(1,000 units)	vs. PY(%)
OE	46,683	122	46,601	100
REP	64,244	109	62,671	98
Other(*)	5,591	105	5,586	100
Total	116,518	113	114,858	99
EXP	70,875	121	69,011	97

(*) Tires for speciality vehicles, motorcycles etc.

(2) Sales Channels in Japan (no. of shops)

	End of 2008	End of 2009	End of 2010	End of 2011(Plan)
Tire Kan	488	496	493	493
COCKPIT	103	91	86	82
Mr. Tireman	667	657	632	634

(3) Tire Production (tonnage of rubber) and Capacity Utilization in Japan

	Tire Production (10,000 tons)		Capacity Utilization (%)	
	2010	2011 Fcst.	2010	2011 Fcst.
1st Half	26	28	85	94
2nd Half	29	29	97	96
Full Year	55	57	91	95

(4) Sales Composition (rubber weight base, %)

	2009 FY	2010 FY
OE	13	15
REP	24	21
EXP	63	64
Total	100	100

(5) Export Sales Composition by Region (value base, %)

	2009 FY	2010 FY	(Growth rate vs. PY)
The Americas	30	31	124
Europe	20	19	117
Asia, China	17	17	127
Middle East	12	10	104
Other	21	23	131
Total	100	100	120

4. Additional Information

(1) Year-on-Year Sales Growth (unit base, %)

			2009	2010	2010
			FY	FY	FY Fcst.
N.America	PSR/LTR	REP	97	106	Remain Unchanged
		OE	70	129	Less Than +10%
		Total	91	110	Slight Increase
	TBR	REP	85	111	Less Than +20%
		OE	62	132	More Than +20%
		Total	80	115	Less Than +20%
Europe	PSR/CVR	REP	101	117	Slight Increase
		OE	79	112	Slight Decrease
		Total	93	115	Slight Increase
	TBR	REP	90	117	Remain Unchanged
		OE	35	176	Less Than +20%
		Total	72	127	Slight Increase

(2) Year-on-Year Sales Growth of Strategic Products (unit base, %)

		2009	2010	2011
		FY	FY	FY Fcst.
Passenger Car Radial Tires (Replacement)	RFT	130	135	105
	UHP	105	120	120
	Winter	105	120	100
Specialty Tires	Ultralarge ORR	110	115	110
	Large ORR	85	130	125
	APR	90	115	120
	MCR	70	115	110

*Based on rubber weight for Ultralarge and Large ORR